

Critical Decisions to Succeed Now!

This is another “must attend” session at NABD 2017. NABD, in connection with our Hall of Famers, has developed a critical decisions checklist which is included in this workbook. This checklist is a “road map” for how to properly organize and operate a successful BHPH operation. It is designed for both new and experienced operators and included in this section of the workbook.

Veteran BHPH dealer, Ingram Walters, will explain how to use this invaluable reference tool and provide tips and techniques to implement the items listed. Ken Shilson, CPA and NABD President will join Ingram to provide a financial perspective on operating more successfully. Together Ingram and Ken have been training operators on best practices for the last 20 years. NABD cares about what you do after you leave this conference and this checklist will help you succeed both now and in the future. The items discussed during this session will be covered in more detail during the conference. Don't miss this important opening!
