

Capital – Selling Contracts

An important but often overlooked source of capital is the sale of contracts from your portfolio. Even long distance runners take drinks along the way so maybe BPHH operators should do the same. In this session you will hear from leading contract purchasers and learn about their programs. How has the market changed during the last year? What business models bring the best prices? Which program best meets your needs? How long will it take to get the deal completed? These contract purchasers will give you all the answers during this session. After this session work out a deal with them in the Solutions Hall. Let these panelists “show you the Money!”
